

# Official Visit to Japan and Taiwan

*29 November to 2 December 2019 (Nerima & Tokyo)*

*3 December to 6 December 2019 (Nantou & Taipei)*

**City of Ipswich logo**

**Mr David Farmer  
Chief Executive Officer  
&**

**Mr Ben Pole  
General Manager of Community, Cultural  
& Economic Development  
Ipswich City Council**

## Note:

### 1. Excluding Nerima 25<sup>th</sup> Anniversary activities, see attachment 1.

## Allow travel dates:

- Travel from Brisbane to Tokyo on Thursday 28 November (minimum 12.30 hours)
- Travel from Tokyo to Taipei on Tuesday 3 December (minimum 4.30 hours)
- Travel from Taipei to Brisbane on Friday 6 December (minimum 11 hours)

## Focus:

### Japan:

- To attend the 25<sup>th</sup> Anniversary of Sister City Relationship between Ipswich and Nerima City, Tokyo, Japan
- To promote the City of Ipswich as a strategic trading partner for Japan
- To showcase Ipswich capabilities and encourage export and investment with businesses and Government in Japan

### Taiwan:

- Reciprocate Sister City visit to Nantou County
- To promote the City of Ipswich as a strategic trading partner for Taiwan
- To showcase capabilities in food and agribusiness, waste to energy, smart city and education and training to large corporations willing to explore partnerships with Ipswich industries

## Time is bold indicates local time

Time in normal font indicates Ipswich time

## Time differences

Tokyo 1 hour behind Ipswich  
Taipei 2 hour behind Ipswich

Thursday 28 November (CEO & GM )		Brisbane to Tokyo
AM	Check in at Brisbane International Airport	
AM	Flight details: Qantas booking reference provided to delegates.	
AM / PM TOKYO Time	Arrive at Tokyo International Travel from Airport to Hotel Contact: ICC International relations	
AM / PM	In transit	

Thursday 28 November (CEO & GM )		Brisbane to Tokyo
Overnight	<b>Hotel Name:</b> Hotel Cadenza Hikarigaoka <b>Hotel contact number:</b> +81 3-5372-4411 <b>Booking number:</b> Provided to delegates	

Friday 29 November – CEO and GM		Tokyo to Nerima City, Tokyo
AM	<ul style="list-style-type: none"> <li><i>Administration time</i></li> </ul>	
PM	<b>Nerima Sister City 25<sup>th</sup> Anniversary Schedule</b> <ul style="list-style-type: none"> <li><i>See attachment 1</i></li> </ul>	
Saturday 30 November – CEO and GM		Tokyo to Nerima City, Tokyo
AM / PM	<i>See attachment 1</i>	

Sunday 1 December – CEO and GM		Nerima City, Tokyo
AM	<i>See attachment 1</i>	
AM / PM	<i>See attachment 1</i>	

Monday 2 December – CEO and GM		Tokyo
AM	<b>Breakfast – hotel</b>	
AM	<b>Depart hotel for Trade and Investment Queensland, Japan</b>  Address: 15F Shiroyama Trust Tower 4-3-1 Toranomom Minato-Ku Tokyo, 105-6015, Japan Travel time from hotel:  <b>Contact:</b>	

	<p>Mr Tak Adachi (Tak's bio will be included)</p> <p>Trade &amp; Investment Commissioner, Queensland Government</p> <p>Phone: +81 3-6841-0595</p> <p>Email: <a href="mailto:Tak.Adachi@tiq.qld.gov.au">Tak.Adachi@tiq.qld.gov.au</a></p>
AM / PM	<p><b>Arrive at TIQ Japan Office:</b></p> <p>AM –</p> <ul style="list-style-type: none"> <li>• <b>Market briefing by Queensland Trade and Investment Commissioner in Japan</b></li> <li>• <i>This includes CEO welcome by QG Trade Commissioner, covers market opportunity, protocols and run through business meeting program</i></li> </ul>
AM / PM	<p>TIQ Japan Office suggested, and they will secure meetings with:</p> <p><b>1. Mitsui &amp; Co</b></p> <p>Japanese corporate, worth US\$54.33 billion, has diversified business operations in Iron &amp; Steel Products, Mineral &amp; Metal Resources, Infrastructure Projects, Mobility, Chemicals, Energy, Food, Food &amp; Retail Management, Healthcare &amp; Service, IT &amp; Communication Business, Corporate Development Business. Mitsui &amp; Co has long standing investment interest in Queensland (commercial in confidence).</p> <p><b>2. Sumitomo Corporation</b></p> <p>Sumitomo Corporation Group, a \$32.46 billion USD\$ Japanese conglomerate, conducts business activities in a wide range of industries on a global scale, with its six business units and regional organizations all over the world working closely together. Sumitomo Corporation has long standing relationship with Queensland.</p> <ul style="list-style-type: none"> <li>• <i>background briefing for each company, issues, projects</i></li> <li>• <i>explore opportunity for Ipswich City Council</i></li> <li>• <i>CEO and GM – discussion points</i></li> <li>• <i>Gifts – if required</i></li> </ul>
AM / PM	<p><b>3. Softbank Group</b></p> <p>Japanese innovative technology leader, worth US\$76.7 billion, provided technology solutions. Softbank Technology has projects in Queensland, recipient of Advance Queensland fund and known to introduce the Pepper – world's first humanoid robot in Queensland.</p> <ul style="list-style-type: none"> <li>• <i>background briefing for each company, issues, projects</i></li> </ul>

	<ul style="list-style-type: none"> <li>• <i>explore opportunity for Ipswich City Council</i></li> <li>• <i>CEO and GM – discussion points</i></li> <li>• <i>Gifts – if required</i></li> </ul> <p><b>4. Market briefing with Australian Trade Commission (Austrade) and Trade and Investment Queensland Japan team</b></p> <p>Lunch meeting</p>
PM	<p>TIQ Japan Office suggestion:</p> <p><b>5. Site visit to Kashiwa-na-ha Smart City by Mitsui Fudosan</b></p> <p>Smart city site visit  <a href="https://www.mitsuifudosan.co.jp/english/create/kashiwanoha/index.html">https://www.mitsuifudosan.co.jp/english/create/kashiwanoha/index.html</a></p> <p>This has been developed by Mitsui Fudosan Realty, Japan's largest developer and it is an example of multi-use site/ region that undertakes energy management/ efficiency. TIQ Japan office has been working with Mitsui Fudosan Realty on potential projects in QLD.</p> <ul style="list-style-type: none"> <li>• <i>background briefing for each company, issues, projects</i></li> <li>• <i>explore opportunity for Ipswich City Council</i></li> <li>• <i>CEO and GM – discussion points</i></li> <li>• <i>Gifts – if required</i></li> </ul>
	<b>Dinner at hotel</b>
	<p><i>Note:</i></p> <ol style="list-style-type: none"> <li><i>These meetings will include travel between one to another meetings.</i></li> <li><i>We will include all details as we progress travel arrangements and advice received from TIQ / Austrade offices</i></li> <li><i>CEO meetings with Japanese large corporations will not include Ipswich Businesses, based on following:</i></li> </ol> <ul style="list-style-type: none"> <li>• <i>TIQ Commissioner in Japan advised that CEO of ICC meeting with Large Corporations require to be separated from Ipswich Business Delegates program</i></li> <li>• <i>Due to the conservative nature of Japanese large corporations, they like to meet with Local Government to discuss commercial in confidence matters, future investment, but will not open up with the presence of private businesses from our end.</i></li> <li>• <i>We can request to TIQ to arrange a few additional meetings for business delegates, but it will require service fee. TIQ and Austrade offices are driven by their priority industries, if our interest are outside their scope and require resources, it will incur cost for us to obtain the following:</i> <ul style="list-style-type: none"> <li>• <i>Fee for their services</i></li> </ul> </li> </ul>

**Monday 2 December – CEO and GM****Tokyo**

- *Business mission coordination will require from us*

**Tuesday 3 – Friday 6 December – CEO and GM****Tokyo, Japan to Taipei, Taiwan**

AM

**Tuesday 3 December 2019****Depart hotel for Airport:****Flight details: TBA****Arrive: Taipei****Flight details: TBA****Arrive Taipei on 3 December**

- Travel to Nantou (Nantou is 2 hours travel from Taipei) by High Speed Rail \* Note vehicle transfer required from nearest high speed rail station (Taichung) and has been arranged with Nantou County officials.
- TIQ Commissioner will accompany delegates to Nantou
- Stay overnight at Nantou (accommodation provided by Nantou County)

**2. Wednesday 4 December 2019 (AM)**

- Attend Nantou meetings (managed by Nantou)
- High Speed Rail from Nantou to Taipei

**3. Wednesday 4 December 2019 (PM)**

- TIQ briefing** by Trade and Investment Queensland Commissioner
- Department of Foreign Affairs and Trade – Economic, export and investment briefing**  
Gary Cowan (TBC) Head of Post, 9 SongGao Rd, XinYi District, Taipei
- Commissioners of Taipei City Government and New Taipei City Government Education Bureau – two meetings**  
*Discussion topics: international education exchange between Ipswich and Taipei*  
*study tours, outbound mobility, bilingual programs, internships, offshore delivery*  
*Gift - yes, small Australian indigenous product*
- Overnight at Taipei (Hotel TBC)


**4. Thursday 5 December 2019**

- Smart City Office (Taiwan Government)  
Chen Yu Lee, Secretary General  
*Discussion points: Taiwan tech companies using Ipswich as a test bed for their innovative smart city technologies*

	<p><i>Gift – yes, small Australian indigenous product</i></p> <p><b>b. MiTac Information Technology Corp</b></p> <p>Chairman Su Liang</p> <p><i>To receive an update on projects with Redlands and Logan City Council and potentially expanding trials into Ipswich or initiating new ones</i></p> <p><i>Gift – yes, see above</i></p> <p><b>c. <u>ETIC</u> ETouch</b></p> <p><b>CEO of ETIC</b></p> <p><i>Receive an overview on potential investment of their EfW plant in Australia. An opportunity to pitch Ipswich as the ideal location. They have already registered their Australian company – Etouch Australia</i></p> <p><i>Gift - yes</i></p> <p>d. Evening: Depart for airport via taxi/vehicle</p> <p>e. Flight departure 11.55PM details provided to delegates by travel team.</p> <p><b>Note: TIQ Office in Taiwan offered their assistance in setting up these activities in Taiwan.</b></p> <p>Contact: Mr Patrick Hafenstein TIQ OFFICE TAIWAN MARKET COVERAGE: Taiwan Suite 2205, Floor 22 Xinyi District, 11012 333 Keelung Road, Section 1 TAIPEI 11022</p> <p>Tel: +886 2 2723 0656 Mobile: +886 910 218 614 Email: <a href="mailto:Patrick.Hafenstein@tiq.qld.gov.au">Patrick.Hafenstein@tiq.qld.gov.au</a></p> <ul style="list-style-type: none"> <li>• <i>background briefing for each company, issues, projects</i></li> <li>• <i>explore opportunity for Ipswich City Council</i></li> <li>• <i>CEO and GM – discussion points</i></li> <li>• <i>Gifts – if required</i></li> </ul>
	<p>Note: these meetings will include travel between one to another meetings. If travel not provided by meeting hosts delegates to use corporate card for taxi.</p>

### Point of Contacts:

- Business Visit Program discussion with TIQ, Austrade and Industry: Tamanna Monem, Senior Industry Development Officer, 0472 707 075
- Sister City Program discussion with Nerima City and Nantou County: Ben Hayward, Senior Project Officer, Mobile: +61 419 197 431

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- ICC Travel  
(contact provided to delegates)
  - Japan Contacts  
(contact provided to delegates)
  - Taiwan Contacts  
(contact provided to delegates)

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## Attachment 1: Schedule for Ipswich City delegation (provided by Nerima City)

Date: Nov.29 2019(Fri)~Dec.1 2019(Sun)

Month	Date		time	Schedule
Nov.	28	Thu		Arrive in Japan
	29	Fri	16 : 00	Courtesy call
			17 : 15	Welcome reception
			Evening	UAWS Jazz concert appreciation
	30	Sat	AM	UAWS Nerima daikon pulling out tournament
				lunch
			PM	Nerima incineration plant visit Nerima Furusato Museum visit
Dec.	1	Sun	AM	UAWS Introduction of Ipswich city at International Cultural Festival UAWS World Marche visit (speaking commitment)
				Lunch
			PM	Urban Agriculture World Summit Symposium observe
			Evening	UAWS Farewell reception attend
	2	Mon		Leaving for Ipswich city